THE BUYING PROCESS

Follow us on :

Seattle: 206.245.9185
Eastside: 425.882.8821

Cup of Coffee Meeting: Let us know what is important to you. Discover how our representation and resources will save you time, money, and a whole lot of aggravation.

We offer a game plan that works within your time line and schedule.

Mortgage Broker Meeting: Obtain a pre-approval letter to strengthen your negotiating power

We are able to offer an experienced, qualified list of luxury Mortgage Brokers who value our Clientele.

While touring homes, you will receive reliable market information. Our years of experience will become your best advocate.

We'll offer instruction on how to search for homes online, within your criteria. Since we know the market, we can save you time and effort by avoiding homes that don't meet your criteria and revealing upcoming homes that might fit.

This is the ONE!

We negotiate your best deal and control the counter offer process. Our reputation gives your offer instant recognition.

Mutual Acceptance and Deposit Earnest Money

We offer a daily e-mail notification system that will make you aware of every new listing that meets your criteria the very first day it comes on the market.

Submit Mortgage Application

We create a closing timeline, outlining the deadlines for each contractual responsibility and track them for you. Our Transaction Coordinator facilitates your escrow through closing and keeps you updated every step of the way.

Review and discuss requests for Inspection Repairs

We offer weekly open house schedules so you can get to know the inventory and venture out on your own if you'd like.

Arrange for Homeowner's Insurance

We review title and all preliminary reports. You are informed on all findings.

We schedule all inspections, receive, review, and negotiate inspection items. We create contractual obligations for repair requests. We have an experienced, qualified list of luxury home service providers.

Review and discuss the removal of each contingency before closing

We have your back! Before we remove each contractual contingency, we make sure you are satisfied with the state of the deal and are 100% on board for closing.

Final Inspection and Walkthrough

We obtain a list of utilities for you to transfer into your name at closing

Deposit Final Down Payment and Closing Costs. Sign Loan Papers and Closing Documents.

We expedite the receipt of keys at the close of escrow

Congratulations! Homeowner